

**Competitive  
advantage with  
technology**

**End**

**For law firms**

# We simplify and improve

**Digital  
transformation**

**Digitalization**

**IT operations  
and support**



**40 passionate  
techies**



**Next generation  
technology  
agency**

# Value chain and technology needs

## AI, apps and automation

Specialized tools

Close

Compliance, risk and onboard

Deliver

Log hours

Invoice

ERP

Data platform

# Selected legal and professional services clients

Söderberg  
& Partners



BRYN AARFLOT  
EST. 1947



Arkwright

Ryger  
ADVOKATFIRMA

*Wierholm*

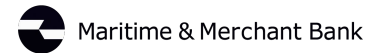
Helmr

Pareto



simonsen  
vogtweig

BRÆKHUS



**A simpler system  
architecture creates  
competitive advantage**

**A simpler system  
architecture creates  
competitive advantage  
*through data, AI and  
people***

# Three trends transforming the tech landscape for law firms

## Trends

Access to powerful  
technology

Reduced barriers

Declining loyalty

# Consequences leading to chaos

## Trends

Access to powerful technology

Reduced barriers

Declining loyalty

## Consequences

Many systems, low adoption, inefficient work, poor data quality

Increased demands for services and customer experiences

# So what?

## Recommendation

Utilize fewer systems  
that are AI-native and  
that don't overlap

# So what?

## Recommendation

Utilize fewer systems that are AI-native and that don't overlap

## Implication

Easier to adopt

Easier to utilize data

Easier to innovate new services

netdocuments

netdocuments®

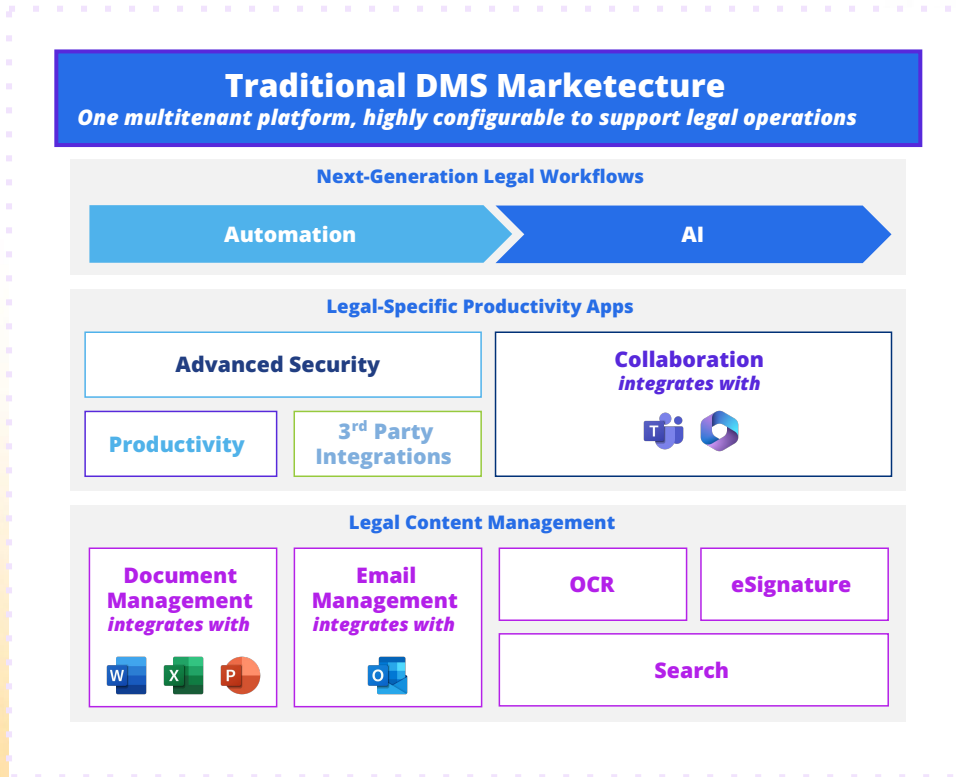
**Intelligent  
DMS**

*The #1 trusted cloud platform where  
legal professionals do their best work.*

*Simply  
Intelligent*

The **role and importance** of a law firm's document management platform has **fundamentally changed**.

# From table stakes to differentiators



Sparks Entirely  
New Experiences

# NetDocuments AI Strategy

AI Assistant

AI Search

App Builder  
Platform &  
Community

ndConnect  
Integration Layer



\*Source: Legaltech Hub GenAI Legal Tech Map:  
<https://www.legaltechnologyhub.com/contents/lth-genai-legal-tech-map-june-20>

# What an Intelligent DMS Looks Like...



## Assistant

Embedded agent answers questions about your documents and performs actions like suggesting edits, integrating with other agents and more.



## App Builder and Pre-Built Apps

Both pre-built and bespoke AI-powered legal apps to solve practice- and client-specific needs at scale.



## AI Search

Repository-wide vector indexing to enable the next generation of search based on conceptual similarity, not just keyword matching.

**Your Legal Documents...**

# Lexical Search vs. Semantic Search

## Lexical Search

finds what you **tell** it to find.

Indemnification Clause



**Exact phrase search**

**"Indemnification" + "Clause"**

## Semantic Search

finds what you **meant** to find.

Indemnification Clause



**Understands concepts and searches for different phrases**

**"Indemnification clause" +  
"liability protection" +  
"compensation for loss"**

# Cross-Platform Experiences



## Intelligent DMS

Security, organisation, collaboration, document bundling, AI and automation built in, and more



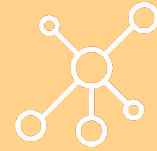
## Microsoft 365

Deep integrations to streamline the day-to-day work of legal professionals



## Open APIs

Data interoperability, bespoke integrations



## -NEW- ndConnect

Consistent user experience, access to documents for cross-platform workflows, AI interoperability

netdocuments

**Thank  
You**

*Simply  
Intelligent*

Thank you

Let's be  
Friends



Let's workshop →

friend